

Partners Technology and Spark Technologies Announce Strategic Partnership

Providing Comprehensive Voice and IT Solutions to Businesses of all Sizes

Stoughton, MA. — April 15, 2024 — Partners Technology, LLC and Spark Technologies, Inc. are pleased to announce a strategic partnership aimed at combining their respective expertise and resources to deliver enhanced services to their customers. This exclusive collaboration marks a significant milestone for both companies and underscores their commitment to provide advanced technology solutions to businesses of all sizes.

Under this partnership, Partners Technology will extend its expertise in voice and telecom services to Spark Technologies customers. This includes cutting-edge VoIP solutions, unified communications platforms, telephony hardware, and data wiring services. Through this collaboration, Spark Technologies' customers will gain access to advanced communication technologies and infrastructure solutions, empowering them to streamline their operations and enhance productivity.

In return, Spark Technologies will leverage its extensive experience and capabilities in IT managed services to offer a suite of solutions to Partners Technology, Inc. customers. These services will include network monitoring, cybersecurity solutions, cloud services, and comprehensive IT support. By integrating Spark Technologies' robust offerings, Partners Technology's customers will benefit from enhanced IT infrastructure management and security measures, ensuring seamless operations and optimized performance.

"We see tremendous potential from this partnership with Spark Technologies. Together, we can offer comprehensive technology solutions that address the evolving needs of businesses in today's digital landscape. This partnership exemplifies our dedication to

delivering excellence and driving positive outcomes for our customers, "stated Jim Rabbitt, Managing Partner of Partners Technology.

Likewise, Richard Welch, CEO of Spark Technologies stated, "We are thrilled to announce this strategic partnership with Partners Technology; by combining our strengths, we are well-positioned to deliver unparalleled value and support to our clients. This collaboration underscores our commitment to innovation and customer satisfaction."

Both companies are excited about the opportunities this strategic partnership will bring.

For more information about Spark Technologies, please visit: https://sparktechllc.com

About Partners Technology, LLC.

Partners Technology, LLC provides organizations of all sizes with advanced networking, communications, and technology solutions. Offering a full range of products and services, including a comprehensive suite of voice products, data networking solutions, managed services, and cloud services. With an unwavering focus on customer service, Partners Technology enjoys some of the highest customer loyalty and satisfaction ratings in the telecommunications industry.

About Spark Technologies, Inc.

Spark Technologies, Inc. is a leading provider of IT managed services, offering a wide range of solutions including network monitoring, cybersecurity, cloud services, and IT support. With a focus on innovation and customer satisfaction, Spark Technologies helps businesses navigate the complexities of modern technology to achieve their goals.

Contact:

Jim Rabbitt, Managing Partner
jrabbitt@partnerstechnology.com
www.partnerstechnology.com
(781) 930-5000