

ITT50 Services Pricing - Managed Services, Maintenance agreements

BIDDER NAME: Partners Technology

Description	Additional description, such as included features, if needed	% discount or price	If % discount is used, URL for Index Price	What does "Index" represent? (i.e., MSRP, Enterprise Price list, Bidder's invoice cost, etc)?
Maintenace Agreements	Critical Maintenance - Business Day (8:00am -6:00pm) Per Port per month	\$ 2.65	NA	NA
Maintenace Agreements	Critical Maintenance - 7 X 24 (No Holidays) Per Port per month	\$ 3.65	NA	NA
Maintenace Agreements	Critical Maintenance - 7 X 24 X 365 Per Port per month	\$ 4.65	NA	NA
Maintenace Agreements			NA	NA
Maintenace Agreements	Full System Maintenance (System and Instruments) - Business Day (8:00am - 6:00pm) Per Port per month	\$ 2.65	NA	NA
Maintenace Agreements	Full System Maintenance (System and Instruments) - 7 X 24 (No Holidays) Per Port per month	\$ 3.65	NA	NA
Maintenace Agreements	Full System Maintenance (System and Instruments) - 7 X 24 X 365 Per Port per month	\$ 4.65	NA	NA
Maintenace Agreements			NA	NA
Maintenace Agreements	System Maintenance Only (No instrument coverage) - Business Day (8:00am - 6:00pm) Per Port per month	\$ 1.65	NA	NA
Maintenace Agreements	System Maintenance Only (No instrument coverage) - 7 X 24 (No Holidays) Per Port per month	\$ 2.65	NA	NA
Maintenace Agreements	System Maintenance Only (No instrument coverage) - 7 X 24 X 365 Per Port per month	\$ 3.65	NA	NA
Maintenace Agreements			NA	NA
Maintenace Agreements	Voice Processing System - Business Day (8:00am - 6:00pm) Per 24 Ports	\$ 100.00	NA	NA
Maintenace Agreements	Voice Processing System - 7 X 24 (No Holidays) Per 24 Ports	\$ 175.00	NA	NA
Maintenace Agreements	Voice Processing System - 7 X 24 X 365 Per 24 Ports	\$ 195.00	NA	NA

Insert additional rows above if needed

Additional Discounts:

Volume Discounts - Describe basis for volume discounts over and above discounts provided above. For example, if the Commonwealth discount percentage from Index price is 40%, an additional discount of 2% for orders over \$50,000 would be interpreted as a discount of 42% on such items.

	Dollar threshold or System Line Quantity*	Addl % discount
Volume discount 1	\$50,000	3.00%
Volume discount 2	\$75,000	4.00%
Volume discount 3	\$100,000	5.00%
Volume discount 4	\$150,000	6.00%

Insert additional rows above if needed

* System line quantities must follow the tiers specified in RFR Section 3.6.2

Other Discounts:

Describe any additional discounts available (see "Volume Discounts" above for definition of "additional":

Describe basis for discount (e.g., educational discount, discount based on equipment type, discount based on

other factors:

Discount basis	Threshold if applicable	Addl % discount
Educational	\$ 75,000.00	1.00%

Insert additional rows above if needed

Discounts will be considered cumulative unless otherwise specified below. That is, if the Commonwealth discount percentage is 40%, the additional volume discount for purchases over \$100,000 is 2%, and the additional educational discount is 3%, it will be considered that an educational institution purchasing a configuration with a cost of \$100,000 will receive a discount of 45%.

Specify any non-cumulative discounts below: