

ITT50 Product Pricing

BIDDER NAME: Partners Technology

Manufacturer Name	Manufacturer Product Group, Family, etc.	% discount	URL for Index Price	What does "Index" represent? (i.e., MSRP, Enterprise Price list, Bidder's invoice cost, etc)?
Mitel Business Systems	Mitel 3300, VMCD, Messaging	32.00%	<a href="http://www.PartnersTechnology.com/MA-State-cost-table">www.PartnersTechnology.com/MA-State-cost-table</a>	Mitel MSRP
Mitel Business Systems	Mitel 5000, 5200, 5400, 5600	32.00%	<a href="http://www.PartnersTechnology.com/MA-State-cost-table">www.PartnersTechnology.com/MA-State-cost-table</a>	Mitel MSRP
Mitel Business Systems	Mitel Axxess	32.00%	<a href="http://www.PartnersTechnology.com/MA-State-cost-table">www.PartnersTechnology.com/MA-State-cost-table</a>	Mitel MSRP
Mitel Business Systems	Contact Center, Call Accounting, Voicemail	32.00%	<a href="http://www.PartnersTechnology.com/MA-State-cost-table">www.PartnersTechnology.com/MA-State-cost-table</a>	Mitel MSRP
Mitel Business Systems	Inter-tel 5000 & Axxess is part of Mitel that we support	32.00%	<a href="http://www.PartnersTechnology.com/MA-State-cost-table">www.PartnersTechnology.com/MA-State-cost-table</a>	Mitel MSRP
Insert additional rows above if needed			<b>***We also provided the MLP on the 4th tab below</b>	

Additional Discounts:

Volume Discounts - Describe basis for volume discounts over and above discounts provided above. For example, if the Commonwealth discount percentage from Index price is 40%, an additional discount of 2% for orders over \$50,000 would be interpreted as a discount of 42% on such items.

	Dollar threshold	Addl % discount
Volume discount 1	\$25,000	1.00%
Volume discount 2	\$50,000	2.00%
Volume discount 3	\$75,000	3.00%
Volume discount 4	\$100,000	4.00%

Insert additional rows above if needed

Other Discounts:

Describe any additional discounts available (see "Volume Discounts" above for definition of "additional": Describe basis for discount (e.g., educational discount, discount based on equipment type, discount based on other factors:

Discount basis	Threshold if applicable	Addl % discount
Educational	\$ 75,000.00	1.00%

Insert additional rows above if needed

Discounts will be considered cumulative unless otherwise specified below. That is, if the Commonwealth discount percentage is 40%, the additional volume discount for purchases over \$100,000 is 2%, and the additional educational discount is 3%, it will be considered that an educational institution purchasing a configuration with a cost of \$100,000

will receive a discount of 45%.

Specify any non-cumulative discounts below: